



Department of Public Safety and Correctional Services

Office of the Secretary

300 E. JOPPA ROAD • SUITE 1000 • TOWSON, MARYLAND 21286-3020
(410) 339-5000 • FAX (410) 339-5071 • TOLL FREE (877) 379-8636 • V/TTY (800) 735-2258 • www.dpscs.maryland.gov

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QUESTIONS AND RESPONSES #7 SOLICITATION NO. Q0016025

DEPARTMENT OF PUBLIC SAFETY AND CORRECTIONAL SERVICES PHARMACY SERVICES JANUARY 18, 2018

Ladies/Gentlemen:

This list of Questions and Responses #7, questions #271 through 272, is being issued to clarify certain information contained in the above RFP.

In most instances the Department's response to the submitted questions merely serves to clarify the existing requirements of the RFP. Sometimes, however, in submitting questions potential Offerors may make statements or express interpretations of contract requirements that may be inconsistent with the Department's intent. To the extent that the Department recognizes such an incorrect interpretation, the provided answer will note that the interpretation is erroneous and either state that the question is moot once the correct interpretation is explained or provide the answer based upon the correct interpretation.

No provided answer to a question may in and of itself change any requirement of the RFP. If it is determined that any portion of the RFP should be changed based upon a submitted question, the actual change may only be implemented via a formal amendment to the RFP. In this situation the answer provided will reference the amendment containing the RFP change.

Questions and Answers

271. Attachment F contains 169 items/lines where the unit of measure is not correct based upon the corresponding listed quantities for each drug.

Attachment F (Pharmaceuticals and Supplies Tab) multiplies the "Annual Estimated Quantities" column with the "AAC per Unit of Measure" column to determine the cost per contract year for each item. The Year 1 through Year 7 costs are added together along with the annual management fee to determine the "Total Proposal Price" for each offeror.

The Unit of Measure must be accurate so that all vendors will submit prices for the same amount of pharmaceuticals and supplies. If the unit of measure is inaccurate, it may lead offerors to provide prices based on the more logical unit of measure.

For example, consider Line 24 “Ensure Vanilla / Case 8oz liquid” where the unit of measurement is identified as per “case” when in actuality it should be per “8 oz can.”

Pharmaceutical: Ensure Vanilla 24/Case 80z Liq
Unit of Measure: Case (should be Can)
Brand or Generic: Brand
Annual Estimated Quantity: 32,616

According to the data provided with Attachment F, each offeror is instructed to provide the Actual Acquisition Cost for a case of Ensure 8oz cans. The correct unit of measurement based on the annual estimated quantity of 32,616 is per “can” and not per “case.”

The price difference between the can and the case is significant. One offeror may provide a unit price for the case and would have a number equivalent to providing 782,784 cans for year 1. Another offeror may provide a unit price for a can and thus would have a significantly lower price as it would be equivalent to the price for 32,616 cans for year 1.

Every line item on Attachment F has been reviewed for the proper unit of measure and 169 items have been identified that need to be corrected.

Attached please find a spreadsheet that highlights the items from the current Attachment F with the incorrect unit of measure along with the correct unit of measure.

If not corrected, these unit errors will cause the costs for each respondent to be grossly overstated or understated and unreliable. Thank you for addressing this issue so that all respondents are basing their total cost proposals on the accurate unit prices for each medication.

RESPONSE: See Amendment #13.

272. On the revised Attachment F there are 17 line items (see list below) which are tablets or capsules, but where the unit of measure is listed as “100 TABLET BOTTLE”.

Pharmacies routinely dispense tablets and capsules in the quantities as ordered by the prescriber, so the quantities do not equate to a particular bottle size. If a prescriber orders 16 tablets, the pharmacy opens the bottle and dispenses 16 tablets.

If the Department changes the unit of measure for these 17 items to “TAB” or “CAP” then the quantities listed on Attachment F version 3 will not need to be adjusted.

This change will ensure that all respondents are addressing Attachment F in the same manner and will eliminate the fractions of tablet issue.

Line #	Pharmaceuticals & Supplies Name & Strength	Unit of Measure	Correct Unit of Measure	Original Qty
857	LEVOTHYROXINE (SYNTHROID) 50MCG TAB	100 TABLET BOTTLE	TAB	26,694.00
859	PROPRANOLOL(INDERAL) 20MG TAB	100 TABLET BOTTLE	TAB	26,225.00
860	PREDNISONE (DELTASONE) 5MG TAB	100 TABLET BOTTLE	TAB	26,160.00
861	TRAMADOL ER 100MG TAB	100 TABLET BOTTLE	TAB	26,142.00
862	LEVETIRACETAM (KEPPRA) 750MG TAB	100 TABLET BOTTLE	TAB	26,085.00
863	PRAVASTATIN (PRAVACHOL) 40MG TAB	100 TABLET BOTTLE	TAB	25,795.00
864	HCTZ 50MG TAB	100 TABLET BOTTLE	TAB	25,433.00
865	ASPIRIN 325MG TAB	100 TABLET BOTTLE	TAB	25,221.00
866	VENLAFAXINE ER 37.5MG ER CAP	100 TABLET BOTTLE	CAP	25,116.00
868	METHADONE(DOLOPHINE) 5MG TAB	100 TABLET BOTTLE	TAB	24,894.00
869	PREDNISONE (DELTASONE) 10MG TAB	100 TABLET BOTTLE	TAB	24,686.00
870	CLOPIDOGREL (PLAVIX) 75MG TAB	100 TABLET BOTTLE	TAB	24,674.00
873	VENLAFAXINE TABLET (EFFEXOR) 37.5MG TAB	100 TABLET BOTTLE	TAB	24,327.00
874	FERROUS GLUCONATE 324MG TAB	100 TABLET BOTTLE	TAB	24,191.00
875	VERAPAMIL ER (CALAN) 240MG TAB	100 TABLET BOTTLE	TAB	24,054.00
877	NORTRIPTYLINE(PAMELOR) 25MG CAP	100 TABLET BOTTLE	CAP	23,726.00
878	CARVEDILOL (COREG) 25MG TAB	100 TABLET BOTTLE	TAB	23,628.00

RESPONSE: See Amendment #13.